# Counting Lab Assets Has Never Been More Important

CrossLab Scientific Equipment Inventory



# Do you know what lab equipment you have on-hand?

We often hear from lab leaders that they wish they had better insight into their current laboratory instrument fleet as well as what is required to meet future operational needs. This lack of knowledge can result in suboptimal lab productivity.

Starting with a strong foundation of what you have on-hand enables you to make informed, data-driven decisions on how to make the best use of your capital and operations budgets. This often includes unlocking hidden value by identifying lab assets you didn't know you had and no longer need.

# The right team to identify, count, and document your inventory

CrossLab Scientific Equipment Inventory helps you tackle the fundamentals first – accurately identifying and documenting the instruments and associated equipment in the lab. This approach leads to simple yet meaningful benefits:

- Accurate inventory list at the time of capture
- Consistent asset descriptors and other meta-data
- Optimized inventory management processes for your lab

# Inventory knowledge is the basis for a comprehensive asset management program that allows you to:



Determine the best service contract strategy



Identify instruments to be monitored



Employ an effective movement management process



Optimize capital expenditure planning



Improve asset depreciation reporting



Manage end-of-life instruments and equipment





## **Lab Inventory Insights**

Counting and documenting the assets in your lab is just the beginning.

Elevate your lab operations strategy.



# Put Agilent CrossLab to work for you



CrossLab is an Agilent capability that integrates services, training, columns, and supplies, along with lab-wide consulting resources, to help you get the most from your instrument and laboratory investments.

When you interact with CrossLab, you get access to a network of people who are committed to helping you be successful. Whether online, over the phone, or in person, our support teams draw upon years of experience operating instruments and supporting customers. We'll help you directly or make the right connections to get you the information you need.

# We are here to help you succeed







#### **Enterprise Services**

Agilent CrossLab Enterprise
Services advanced operations
across the entire lab, regardless
of supplier or manufacturer. Our
comprehensive set of enterprise
capabilities—asset management,
compliance assurance,
operational expertise, and digital
lab—are designed to meet the
challenges of today's complex
laboratory while achieving
the highest levels of
operational efficiency.

# Technology Refresh Services

Your laboratory's efficiency can be a competitive advantage, and new technologies are available to boost productivity in virtually all aspects of your lab operations. Technology refresh services include proactive asset management to help you plan for improvements. CrossLab makes the transition to new technology easier with software integration, old instrument buybacks, alternative financing, and more.

### **Agilent Financial Solutions**

Agilent Financial Solutions helps you acquire the latest innovations through flexible installment plans, without a large down payment - so you can preserve your capital budget for other business needs. Choose from pay-to-use and pay-to-own options, or trade-in your old instruments for credit. We also offer bundled plans that give you one simple payment and PO to track. And as always, every instrument comes with the Agilent 12-month warranty.

## **Relocation Services**

Call Agilent when you are planning a move. Agilent CrossLab can move an instrument across the lab, or an entire lab across the world. We have dedicated relocation project managers to help you complete your move as seamlessly as possible, minimizing work disruption and unplanned expenses.

Learn more about CrossLab at www.agilent.com/chem/asset-management-programs

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